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**FISCAL IMPACT STATEMENT**

**LS 7276**

**BILL NUMBER:** SB 437

**NOTE PREPARED:** Jan 7, 2004

**BILL AMENDED:**

**SUBJECT:** EDGE Credit Applications.

**FIRST AUTHOR:** Sen. Ford

**FIRST SPONSOR:**

**BILL STATUS:** As Introduced

**FUNDS AFFECTED:** ☒ **GENERAL**  
☒ **DEDICATED**  
☐ **FEDERAL**

**IMPACT:** State

**Summary of Legislation:** The bill provides that in evaluating an application submitted after December 31, 2004, for an Economic Development for a Growing Economy (EDGE) Tax Credit, the EDGE Board shall determine the extent to which the average compensation paid by the applicant to its employees exceeds the average compensation paid to employees working in the same industry sector in the county in which the applicant's project is or will be located. (Current law requires the board to determine the extent to which the average compensation exceeds the average compensation paid to all employees in the county, regardless of industry sector.)

**Effective Date:** January 1, 2005.

**Explanation of State Expenditures:** The bill could potentially broaden eligibility and expand the applicant pool for EDGE credits relating to job creation and retention projects. This may increase the number of applications for EDGE credits and the number of EDGE credits awarded annually, creating additional administrative demands on the Indiana Department of Commerce (IDOC). The IDOC provides administrative support to the EDGE Board. The Department should be able to meet these demands given its current budget and resources. The December 3, 2003, state staffing table indicates that the IDOC has 32 vacant full-time positions, including regional office positions.

**Explanation of State Revenues:** The bill changes the average compensation requirement for businesses seeking EDGE credits for job *retention* projects. Beginning in 2005, the bill eliminates the current requirement that the average compensation paid by such a business be at least 5% greater than the average compensation paid to all employees in the county where the business is located. In lieu of the current requirement, the bill requires the average compensation to be at least 5% greater than the average compensation paid to all employees working in the same industry sector in the county where the business

is located. The industry sector of the business would be defined according to the North American Industry Classification System (NAICS).

In addition, the bill changes the average wage standard to be considered by the EDGE Board in determining the EDGE credit amount for a business proposing a project to create *new jobs* beginning in 2005. Current law requires the EDGE Board to consider the amount by which a business's average wage exceeds the average wage in the county. The bill requires that the EDGE Board to consider the amount by which the average wage paid by the business exceeds the average wage paid to all employees working in the same NAICS industry sector in the county where the business is located.

*Background:* Under current statute, businesses that (1) create new investment and jobs in Indiana or (2) undertake projects to retain existing jobs in Indiana are eligible for EDGE credits. As it applies to investment that creates new jobs, the EDGE Program is designed to provide a revenue-neutral incentive for businesses to create new investment and jobs in Indiana. Such businesses receive credits equal to the individual income taxes withheld for employees filling the newly created positions. Since revenue from these employees would not have been collected in the absence of the new development, the state does not incur a net loss by redistributing the incremental income tax revenue as tax credits to businesses. For job retention projects, no new revenue would be realized since no new jobs would be created. As a result, EDGE credits for job retention are paid from existing revenues, resulting in a net loss to the state equal to the amount of EDGE credits granted to businesses for job retention. However, if a business were to select a more profitable alternative project site and move out of Indiana, there could be an even greater loss of revenue from the reduction in individual (employee's) and corporate taxes.

EDGE credits may be taken against a taxpayer's Adjusted Gross Income Tax, Insurance Premiums Tax, or Financial Institutions Tax liabilities. The duration of the credit may not exceed ten taxable years.

In 2002, the EDGE Board approved approximately \$58.1 M in new credits (to be used over several years) for 18 projects. The projects are expected to create 5,071 new jobs with an annual payroll of approximately \$213.9 M. From 1994 to 2002, EDGE credits were approved for 96 projects. During those years, approximately \$95.4 M in EDGE credits were made available, with the total amount of credits certified so far equal to about \$59.3 M. Approximately \$30.8 M in EDGE credits were available for approved projects in tax year 2002. The EDGE credit totals through 2002 apply only to EDGE credits for job creation projects. Revenue from the AGI Tax on corporations, the Insurance Premiums Tax, and the Financial Institutions Tax is distributed to the state General Fund. The revenue from the AGI Tax on individuals is deposited in the state General Fund (86%) and the Property Tax Replacement Fund (14%).

**Explanation of Local Expenditures:**

**Explanation of Local Revenues:**

**State Agencies Affected:** Department of State Revenue, Indiana Department of Commerce, EDGE Board

**Local Agencies Affected:**

**Information Sources:** Indiana Department of Commerce, *2002 EDGE Annual Report*, March 31, 2003.

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